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NOT FOR CITATION

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IN THE UNITED STATES DISTRICT COURT

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FOR THE NORTHERN DISTRICT OF CALIFORNIA

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SAN JOSE DIVISION

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Plumbers & Pipefitters Local 572
Pension fund et al.,

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Plaintiff,

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v.

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Cisco Systems, Inc. et al ,

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Defendant.

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NO. 5:01-cv-20418 JW

**ORDER GRANTING CISCO
INVESTORS GROUP'S
MOTION TO CONSOLIDATE
AND APPOINTMENT AS
LEAD PLAINTIFF AND
APPROVAL OF LEAD
COUNSEL; DENYING
FERMAGLICH'S MOTION
FOR APPOINTMENT AS LEAD
PLAINTIFF AND TO APPROVE
LEAD PLAINTIFF'S CHOICE OF
LEAD COUNSEL**

[Docket Nos. 38, 44, 59, 65 & 75]

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I. INTRODUCTION

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Before the Court are two motions to consolidate, appoint lead plaintiff, and approve selection of lead counsel with respect to seventeen related securities class actions filed against Cisco Systems, Inc. ("Cisco") and several of its officers and directors (collectively "Cisco Defendants"). Principally at issue before the Court are two competing motions by Plaintiff Cisco Investors Group and Plaintiff Warren Fermaglich ("Fermaglich") for appointment as lead plaintiff in this litigation. Both the (1) Cisco Investors Group, represented by Milberg Weiss Bershad Hynes & Lerach LLP ("Milberg Weiss") and Levin, Papantonio, Thomas, Mitchell, Echsner & Proctor, P.A. ("Levin, Papantonio"), and (2) Fermaglich, represented by Stull, Stull & Brody ("Stull, Stull") and Weiss and Yourman, have filed motions with the Court to be appointed lead plaintiff and have their choice of lead counsel for the class approved by the Court. The Court finds it appropriate to take the motions under submission

1 for decision based on the papers filed by the parties pursuant to Civil Local Rule 7-1(b). Based upon
2 all papers filed to date, the Court grants the motion to consolidate all actions except Batallas v.
3 Chambers et al. (C-01-20828 JW). Furthermore, the Cisco Investors Group's Motion for Appointment
4 as Lead Plaintiff and Approval of Lead Plaintiff's Choice of Lead Counsel is GRANTED.
5 Fermaglich's Motion for Appointment as Lead Plaintiff and to Approve Lead Plaintiff's Choice of
6 Counsel is DENIED.

7 II. BACKGROUND

8 Cisco develops and markets networking products for the internet. Seventeen related securities
9 class actions have been filed by Cisco shareholders (collectively "Plaintiffs"), alleging violations of
10 §10(b) and §20(a) of the Exchange Act and Rule 10b-5 promulgated thereunder. Plaintiffs contend
11 that the Cisco Defendants artificially inflated the price of Cisco stock by issuing a series of false and
12 misleading statements about the business and financial health of the company. After trading at a high
13 of \$82 per share during the relevant class period, Cisco's stock price dropped to \$31- 1/16 per share
14 on February 7, 2001, after Cisco announced its results for the second quarter. Cisco's share price fell
15 further in April 2001, after Cisco announced a \$2.5 billion write-down of inventory components in
16 its service business. According to the Cisco Investors Group, Cisco stock lost 84% of its value since
17 its aforementioned class high of \$82 per share, and effectively eliminated \$400 billion in market
18 capitalization as a result of the Cisco Defendants' allegedly fraudulent and misleading conduct.

19 Presently before the Court are two competing motions for consolidation, appointment of lead
20 plaintiff and approval of lead plaintiff's choice of lead counsel.

21 III. DISCUSSION

22 A. Consolidation

23 There is substantial agreement between the Parties that consolidation is appropriate with
24 respect to seventeen of the related securities class actions filed against the Cisco Defendants. Rule
25 42(a) grants the court discretion to consolidate "actions involving a common question of law or fact."
26 Similarly, the PSLRA mandates that the court should order consolidation where the various securities
27 actions assert substantially the same claim. 15 U.S.C. §78u-4(a)(3)(B)(ii). Consolidation is generally
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1 ordered so long as any confusion or prejudice to a party does not outweigh the court's concern for
2 efficiency. Wenderhold, 188 F.R.D. at 583 (quoting Primavera Familienstuftung v. Askin, 173 F.R.D.
3 115, 129 (S.D.N.Y. 1997)). In assessing whether to consolidate, courts should "balance the savings
4 of time and effort consolidation will produce against any inconvenience, delay, confusion, or prejudice
5 that may result." Takeda v. Turbodyne Technologies, Inc., 67 F.Supp.2d 1129, 1133 (N.D.Cal. 1999).

6 Having reviewed the claims filed by the various Parties, the Court concludes that all of the
7 claims in the aforementioned suits are based upon the same questions of law as well as arise out of the
8 same factual allegations. All plaintiffs allege essentially the same class period. Plaintiffs also have
9 raised their claims against the same defendants. Therefore, pursuant to Rule 42, the Court finds that
10 the actions listed below should be consolidated:

- 11 1. Plumbers & Pipefitters Local 572 Pension Fund v. Cisco Systems, Inc., et al., C-01-20418-JW
- 12 2. Walanka v. Cisco Systems, Inc., et al., C-01-1587-MEJ
- 13 3. Pirelli Armstrong Tire Corp. Retiree Medical Benefits Trust v. Cisco Systems, Inc., et al.,
14 C-01-20375-JW
- 15 4. Lloyd v. Cisco Systems, Inc., et al., C-01-1613-EDL
- 16 5. Rubin v. Cisco Systems, Inc., et al., C-01-1608 -MEJ
- 17 6. Caresio v. Cisco Systems, Inc., et al., C-01-1623 -MEJ
- 18 7. Deitel v. Cisco Systems, Inc., et al., C-01-1629 -MEJ
- 19 8. Schneier v. Cisco Systems, Inc., et al., C-01-1641 -EDL
- 20 9. Kofsky v. Cisco Systems, Inc., et al., C-01-1683 -EDL
- 21 10. Hsu v. Cisco Systems, Inc., et al., C-01-1699 -JL
- 22 11. Orlando v. Cisco Systems, Inc., et al., C-01-1719 -MEJ
- 23 12. Maurer v. Cisco Systems, Inc., et al., C-01-1743 -WDB
- 24 13. Campanella v. Cisco Systems, Inc., et al., C-01-1946 -JCS
- 25 14. Mayer v. Cisco Systems, Inc., et al., C-01-2006 -MEJ
- 26 15. Norell v. Cisco Systems, Inc., et al., C-01-2165 -WDB
- 27 16. Taylor v. Cisco Systems, Inc., et al., C-01-2248 -JCB

1 17. Hall v. Cisco Systems, Inc., et al., C-01-2347 -MEJ

2 Plaintiffs possess thirty days from the date of this Order to file and serve a consolidated complaint.

3 1. The Batallas Derivative Suit

4 Fermaglich also moves that this Court consolidate Battallas v. Chambers, et al., C-01-20828-
5 JW, with the above actions. The Court disagrees. The Battallas action is a derivative suit brought on
6 behalf of Cisco against the directors of Cisco. In contrast, the above consolidated actions are
7 securities class actions raised against Cisco by its shareholders. Moreover, Battallas does not raise
8 the same questions of law as the consolidated securities class actions set forth above. The Court also
9 notes that no party, including Fermaglich, opposed or replied to Battallas's Opposition to Fermaglich
10 Plaintiffs' Motion for Consolidation. Accordingly, Fermaglich's request that this Court consolidate
11 the Battallas action is DENIED.

12 B. Lead Plaintiff

13 There are two competing motions filed by Plaintiffs to be appointed lead plaintiff in this action.
14 Both the Cisco Investors Group and Fermaglich have filed motions with the Court to be selected as
15 lead plaintiff and have their selection of lead counsel approved by the Court.

16 The Court will examine both the Cisco Investors Group and Fermaglich in turn to consider
17 which of the two Plaintiffs should be appointed lead plaintiff.

18 1. Cisco Investors Group

19 The Cisco Investors Group claims, collectively, to have lost \$58,575,187.73 in connection with
20 its transactions involving Cisco. In light of the fact that the Cisco Investors Group possesses the
21 largest combined financial stake in the litigation, and allegedly meets the other criteria set forth in
22 Rule 23, the Cisco Investors Group requests that this Court appoint it as lead plaintiff in this class
23 action and approve their choice of co-lead counsels. The Cisco Investors Group is made up of three
24 institutional investors, the Central States, Southeast and Southwest Area Pension Fund ("Central States
25 Fund"), the Plumbers & Pipefitters National Pension Fund ("Plumbers Fund"), the Carpenters Pension
26 Fund of Illinois ("Carpenters Fund"), and two individual investors, Alexander Nehring ("Nehring"),
27 and John Petrera ("Petrera").

a. Institutional Investors

The Central States Fund manages the pension benefits of teamsters and their families. The Cisco Investors Group asserts that the Central States Fund is one of the nation's largest Taft-Hartley funds with more than 185,000 active participants. As of December 31, 2000, the Central States Fund held assets in excess of \$20 billion.

The Plumbers Fund operates the national pension fund for the United Association of Plumbers & Pipefitters. The Cisco Investors Group maintains that the Plumbers Fund possesses more than 125,000 participants and manages more than \$4.4 billion in assets.

The Carpenters Fund, according to the Cisco Investors Group, retains more than 18,000 participants and holds more than \$1 billion in assets.

b. Individual Investors

In addition to the three institutional investors discussed above, the Cisco Investors Group possesses two individual investors, Nehring and Petrera. Nehring, a resident of Connecticut, serves as the president and chief executive officer of American Construction Technologies. Nehring purchased 234,100 shares of Cisco stock and allegedly lost in excess of \$5.7 million. Petrera, a business consultant in San Jose, California, acquired 194,305 shares in Cisco and claims to have suffered more than \$5 million in losses.

2. William Fermaglich

Fermaglich, on the other hand, maintains that he sustained losses amounting to \$7.9 million. According to Fermaglich, he purchased 325,860 shares of Cisco common stock and 300 Cisco options. Fermaglich's investment in Cisco allegedly constituted 90-95 percent of all of the assets owned by Fermaglich and his wife, Channa Fermaglich. Accordingly, Fermaglich moves that the Court appoint him lead plaintiff or, alternatively, co-lead plaintiff, in addition to approving his selection of lead counsel.

C. Governing Statute

Section 21D(a)(3)(B)(1) requires that the Court "appoint as lead plaintiff the member or members of the purported plaintiff class that the court determines to be the most capable of adequately

1 representing the interests of class members." 15 U.S.C. §78u-4(a)(3)(B)(1). The statute imposes upon
2 the parties a rebuttable presumption that the most capable plaintiff is that class member with the
3 largest financial interest in the relief sought by the class and otherwise satisfies the requirements of
4 Rule 23 of the Federal Rules. 15 U.S.C. §78u-4(a)(3)(B)(iii)(I).

5 As outlined in Rule 23, the lead plaintiff (1) should be confronted with common questions of
6 law or fact common to the class, (2) possess claims or defenses that are typical of the claims or
7 defenses of the class, and (3) will fairly and adequately protect the interests of the class.

8 The Private Securities Litigation Reform Act ("PSLRA") expressly provides for the
9 appointment of more than one lead plaintiff. Wenderhold v. Cylink Corp., 199 F.R.D. 577, 584
10 (N.D.Cal. 1999). The PSLRA specifically states that courts should select the "person or group of
11 persons," that best fits the criteria set forth in the statute. §78u-4(a)(3)(B)(iii)(I). Plaintiffs may
12 aggregate in small groups to serve as co-lead plaintiffs, especially in those circumstances where:
13 (1) intra-class periods make it impossible for a single plaintiff to represent the class adequately or
14 (2) the group of investors, functioning as a group, is more capable than any single plaintiff at
15 exercising effective control over the litigation consistent with the goals of the PSLRA. *See Hernandez*
16 *v. Copper Mountain Networks, Inc.*, 2001 WL 789458 at 1 (N.D.Cal. 2001); *see also Wenderhold*, 188
17 F.R.D. at 585 (numerous courts have permitted aggregation or appointed co-lead plaintiffs).

18 The underlying purpose of the PSLRA is to shift control of the litigation away from lawyers
19 and into the hands of the relevant investors. *See Bowman v. Legato Systems, Inc.*, 195 F.R.D. 655,
20 657 (N.D.Cal. 2000) (primary purpose of the Reform Act was to eradicate lawyer-driven litigation).
21 In promulgating the PSLRA, Congress was attempting to address the issue of class action lawyers
22 abusing and manipulating the interests of their clients in private securities lawsuits. In re Waste
23 Management, Inc. Securities Litigation, 128 F.Supp.2d 401, 411 (S.D.Tex. 2000).

24 In this particular case, the Cisco Investors Group suffered the greatest combined financial loss.
25 Its members claim to have sustained losses amounting to \$58, 575,187.73. The PSLRA creates a
26 presumption that the plaintiff with the largest financial interest in the action should serve as lead
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1 plaintiff. 15 U.S.C. §78u-4(a)(3)(B)(iii)(I)(bb); Hernandez, 2001 WL at 1. Congress instituted this
2 presumption in order to increase the likelihood that institutional investors would serve as lead
3 plaintiffs in securities class actions. House Conference Report No. 104-369, 104th Cong. 1st Sess.
4 at 34 (1995); Bowman, 195 F.R.D. at 657 (large institutional investors with significant monetary
5 losses are exactly the type of lead plaintiff envisioned by Congress when it enacted the PSLRA).

6 The Cisco Investors Group is made up of three such institutional investors, as well as two
7 individual investors. The Central States Fund possesses 185,000 active participants and held in excess
8 of \$20 billion in assets as of December 31, 2000. The Plumbers Fund maintains 125,000 participants
9 and \$4.4 billion in assets. Lastly, the Carpenters Fund manages 18,000 participants and more than
10 \$1 billion in assets. The three institutional investors in the Cisco Investors Group suffered losses
11 adding up to almost \$48 million. Such institutional investors are precisely the type of strong lead
12 plaintiff Congress envisioned courts would appoint as a result of the PSLRA. *See Bowman*, 195
13 F.R.D. at 658.

14 Fermaglich argues, however, that he should be appointed lead plaintiff because he possesses
15 the largest financial stake of any individual investor in the litigation. Also, Fermaglich asserts that
16 the underlying policy of the PSLRA weighs against having unrelated groups, aggregated together for
17 the purposes of litigation, be selected by the Court as lead Plaintiff.

18 The Court finds, however, that Fermaglich has presented insufficient grounds to justify
19 selecting him as lead plaintiff in this litigation. The fact that Plaintiff is the individual investor with
20 the largest financial stake in the litigation, on its own, is not sufficient to justify appointing him lead
21 plaintiff. In fact, there is a preference for institutional investors, rather than individual investors,
22 serving as lead plaintiffs in securities class actions. According to the court in Bowman, "The Reform
23 Act was intended to create a new model for securities fraud litigation, under which the district court
24 would appoint a strong lead plaintiff who would actively manage the litigation on behalf of the class."
25 Bowman, 195 F.R.D. at 655. Institutional investors, such as the ones in the Cisco Investors Group,
26 better fit that role. *See Ravens v. Iftikar*, 174 F.R.D. 651, 661 (N.D.Cal. 1997) ("The Reform Act
27 affords large, sophisticated institutional investors a preferred position in securities class
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1 actions...Congress sought to eliminate figurehead plaintiffs who exercise no meaningful supervision
2 of litigation.")

3 Furthermore, the fact that Fermaglich suffered higher proportional losses than any other
4 investor is also not necessarily material to the Court's analysis. *See In re Critical Path, Inc.*, 2001 WL
5 883190 at 5 (N.D. Cal 2001) ("while it may be true that losing a high percentage of one's net worth
6 due to an alleged fraud contributes to one's desire to prosecute...that desire is no substitute for the
7 experience and resources of an institutional investor with...an in-house legal team and experience in
8 the securities business.") In fact, the Court believes that it was not typical of class members to invest
9 more than ninety percent of their assets in Cisco stock, as was the case with Fermaglich. *See Baby*
10 *Neal v. Casey*, 43 F.3d 48, 57-58 (3rd Cir. 1994) ("Typicality entails an inquiry whether the named
11 plaintiff's individual circumstances are markedly different or...the legal theory upon which the claims
12 are based differs...").

13 While the Court agrees that in most circumstances, large aggregations of unrelated investors,
14 brought together by lawyers, with no pre-litigation relationship, are not ideally suited to serve as lead
15 plaintiff, the Court finds that the circumstances in this particular case are distinguishable. In light
16 of the size and sophistication of the investors in the Cisco Investors Group, and after considering the
17 declarations of the Parties, the Court concludes that there is no substantial risk that lawyers, rather
18 than the plaintiff investors, will drive or control this litigation. Even Fermaglich concedes that in
19 certain circumstances, the Reform Act contemplates that a group of persons, combined together, may
20 constitute the most adequate plaintiff to serve jointly as lead plaintiff in a securities class action.
21 (Fermaglich's Memorandum of Points and Authorities in Support of Motion, 10). The Court finds
22 that this is such an instance.

23 Therefore, in light of the small size of the Cisco Investors Group, the large financial stake
24 that it possesses in the outcome of this litigation, as well as the presence of sophisticated institutional
25 and individual investors within the proposed group, the Court finds that the Cisco Investors Group
26 best meets the requisite criteria for being appointed lead plaintiff and, hence, is the most adequate
27 plaintiff to serve as lead plaintiff in this litigation. *See In re Baan Company Securities Litigation*,

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1 186 F.R.D. 214, 217 (D.D.C. 1999) ("a court should generally should only approve a group that is
2 small enough to be capable of effectively managing the litigation and the lawyers," quoting
3 Memorandum of the Securities and Exchange Commission, *Amicus Curiae*); *see also Martin v.*
4 *Atchinson Casting Corp.*, 200 F.R.D. 453, 456 (D. Kansas 2001) (A majority of courts addressing
5 this issue have allowed for the appointment of a group of plaintiffs as lead plaintiffs but have limited
6 the size of the group so as to avoid frustrating the purpose of the Reform Act).

7 Fermaglich has also argued, in the alternative, that he should be appointed co-lead plaintiff
8 with the Cisco Investors Group. The Court is concerned, however, that adding Fermaglich as a co-
9 lead plaintiff to this action would only possess a negative impact on the plaintiff investors' capacity
10 to control the litigation. *See Wenderhold*, 188 F.R.D. at 586. In reviewing the submissions of all the
11 Parties as well as all of the evidence before the Court, this Court finds that there is insufficient
12 evidence or grounds to justify adding Fermaglich as a co-lead plaintiff. Naming Fermaglich as a co-
13 lead plaintiff will not materially increase plaintiff investors' control over the litigation or strengthen
14 the lead plaintiff's ability to manage the lawyers involved in the suit. In fact, the Court is concerned
15 that adding Fermaglich as a co-lead plaintiff will only dilute the unity of the group and weaken their
16 capacity to effectively manage this litigation. There is also no evidence that the Cisco Investors
17 Group can or will be able to work effectively together with Fermaglich as co-lead plaintiffs in
18 overseeing this litigation. As a result, Fermaglich's request to be included as a co-lead plaintiff is
19 DENIED.

20 D. Lead Counsel

21 The PSLRA provides that the lead plaintiff in the litigation "shall subject to the approval of
22 the Court, select and retain counsel to represent the class." 15 U.S.C. §78u-4(a)(3)(B)(v). The Court
23 may reject the lead plaintiff's selection of lead counsel only if it is necessary to protect the interests
24 of the class. 15 U.S.C. §78u-4(a)(3)(B)(iii)(II)(aa). The Cisco Investors Group has selected the law
25 firms of Milberg Weiss and Levin, Papantonio to serve as co-lead counsels for the class. In light
26 of the substantial experience and success in litigating securities class actions that the aforementioned
27 two law firms possess, the Cisco Investors Group's selection of co-lead counsels is hereby approved

1 by the Court.

2 IV. CONCLUSION

3 For all of the aforementioned reasons, the Cisco Investors Group's Motion to Consolidate and
4 for Appointment as Lead Plaintiff and Approval of Lead Counsel is GRANTED. Fermaglich's Motion
5 for Appointment as Lead Plaintiff, and to Approve Lead Plaintiff's Choice of Counsel is DENIED.

6 The Court orders that the following actions be consolidated:

- 7 1. Plumbers & Pipefitters Local 572 Pension Fund v. Cisco Systems, Inc., et al., C-01-20418-JW
- 8 2. Walanka v. Cisco Systems, Inc., et al., C-01-1587-MEJ
- 9 3. Pirelli Armstrong Tire Corp. Retiree Medical Benefits Trust v. Cisco Systems, Inc., et al.,
10 C-01-20375-JW
- 11 4. Lloyd v. Cisco Systems, Inc., et al., C-01-1613-EDL
- 12 5. Rubin v. Cisco Systems, Inc., et al., C-01-1608 -MEJ
- 13 6. Caresio v. Cisco Systems, Inc., et al., C-01-1623 -MEJ
- 14 7. Deitel v. Cisco Systems, Inc., et al., C-01-1629 -MEJ
- 15 8. Schneier v. Cisco Systems, Inc., et al., C-01-1641 -EDL
- 16 9. Kofsky v. Cisco Systems, Inc., et al., C-01-1683 -EDL
- 17 10. Hsu v. Cisco Systems, Inc., et al., C-01-1699 -JL
- 18 11. Orlando v. Cisco Systems, Inc., et al., C-01-1719 -MEJ
- 19 12. Maurer v. Cisco Systems, Inc., et al., C-01-1743 -WDB
- 20 13. Campanella v. Cisco Systems, Inc., et al., C-01-1946 -JCS
- 21 14. Mayer v. Cisco Systems, Inc., et al., C-01-2006 -MEJ
- 22 15. Norell v. Cisco Systems, Inc., et al., C-01-2165 -WDB
- 23 16. Taylor v. Cisco Systems, Inc., et al., C-01-2248 -JCB
- 24 17. Hall v. Cisco Systems, Inc., et al., C-01-2347 -MEJ

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1 The Cisco Investors Group, as lead plaintiff in this litigation, possesses thirty days from the date of
2 this Order to file and serve a consolidated complaint.

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6 Dated: November 14, 2001

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/S/
JAMES WARE
United States District Judge

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United States District Court
For the Northern District of California

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23 **Richard W. Wieking, Clerk**

24 **By:**

25 **Ronald L. Davis**
26 **Courtroom Deputy**